Table 3 (cont'd)
Insurance Losses, Theft Coverages
1988 Models - Passenger Cars

Make	Series	Total Exposure (Insured Vehicle Years)	Relative Claim Frequency	Relative Average Loss Payment Per Claim	Relative Average Loss Payment Per Insured Vehicle Year
		LARGE CARS (cont'd)			
Mercury	Grand Marquis	104,717	69	257	177
Chevrolet	Caprice	76,123	148	154	227
Station Wagons/Passenger Vans		**759,159**	**44**	**94**	**42**
Plymouth	Voyager	119,502	51	61	31
Ford	Crown Victoria	11,495	29	111	33
Ford	Aerostar	160,404	31	109	34
Dodge	Caravan	121,241	39	90	35
Plymouth	Grand Voyager	85,752	53	71	38
Dodge	Grand Caravan	89,997	43	96	41
GMC	Safari Van	22,042	42	119	51
Chevrolet	Astro Van	102,120	45	128	58
Oldsmobile	Custom Cruiser	8,577	79	110	87
Chevrolet	Caprice	18,511	103	110	113
Luxury Models		**451,851**	**162**	**145**	**236**
Jaguar	XJ6	22,394	77	198	153
Lincoln	Town Car	181,425	66	251	166
BMW	735i	15,946	60	359	217
Cadillac	Fleetwood d'Elegante	14,095	233	93	217
Cadillac	DeVille 4D	98,455	257	89	228
Mercedes	260/300E	21,887	183	142	259
Cadillac	DeVille 2D	27,171	339	98	333
Cadillac	Brougham	43,148	279	156	433
Mercedes	SEL/SDL Series	16,152	207	263	544

Results are standardized to the distribution:

Deductible	Youthful Operator	No Youthful Operator
≤$50	5%	50%
>$50	5%	40%

Series are ranked within group and subgroup by ascending average loss payment per insured vehicle year. Series with less than 8,000 insured vehicle years of exposure and fewer than 100 claims are not summarized.

Table 4
Insurance Losses, Theft Coverages
1988 Models - Vans, Pickups, and Utility Vehicles

Make	Series	Total Exposure (Insured Vehicle Years)	Relative Claim Frequency	Relative Average Loss Payment Per Claim	Relative Average Loss Payment Per Insured Vehicle Year
		VANS			
All Vans		**310,735**	**114**	**123**	**141**
Ford	E-150 Club Wagon (1/2-3/4T)	9,087	89	11	9
Ford	Aerostar Cargo Van	8,872	68	52	35
GMC	Safari Cargo Van	9,958	60	117	70
Ford	E-150 Econoline (1/2-3/4T)	72,877	150	79	119
Chevrolet	Astro Cargo Van	47,768	82	186	153
Dodge	B250 Cargo Van	26,153	142	135	192
Chevrolet	Chevy Van (3/4T)	63,682	127	163	208
GMC	Vandura (3/4T)	19,803	123	179	219
		PICKUPS			
Small Pickups		**1,229,952**	**121**	**70**	**85**
Dodge	Dakota (1/2T)	63,133	64	51	33
Jeep	Comanche	24,529	87	49	43
Ford	Ranger Super Cab	75,846	59	84	50
Jeep	Comanche 4x4	8,685	94	53	50
Dodge	D150 (1/2T)	35,605	88	63	55
Ford	Ranger	190,753	70	83	58
Chevrolet	S10 Extended Cab	15,128	101	58	59
Isuzu	88 1/2 Standard Bed	16,276	125	51	63
Ford	Ranger Super Cab 4x4	41,694	62	109	68
GMC	S15	31,564	105	67	70
Chevrolet	S10	154,419	103	71	73
Dodge	Ram50	23,422	127	59	75
Toyota	Long Bed (1/2T)	9,516	125	60	75
Dodge	Ram50 Extended Cab	10,649	129	60	78
Ford	Ranger 4x4	38,425	76	114	86
Nissan	King Cab 4x4	9,266	123	73	90
Nissan	Standard Bed	47,487	179	54	97
Toyota	Standard Bed	81,771	200	51	103
Mazda	B Series Cab Plus	20,382	192	61	117
Nissan	King Cab	13,530	168	71	119

Table 4 (cont'd)
Insurance Losses, Theft Coverages
1988 Models - Vans, Pickups, and Utility Vehicles

Make	Series	Total Exposure (Insured Vehicle Years)	Relative Claim Frequency	Relative Average Loss Payment Per Claim	Relative Average Loss Payment Per Insured Vehicle Year
		PICKUPS (cont'd)			
Mazda	B Series Standard Bed	59,861	219	56	122
Chevrolet	T10 Extended Cab 4x4	15,108	103	123	127
Nissan	Standard Bed 4x4	11,550	153	84	130
Toyota	Xtra Cab Long Bed	8,323	163	82	133
Chevrolet	T10 4x4	21,017	85	165	139
Mitsubishi	Standard Bed	29,271	234	62	144
Toyota	Standard Bed 4x4	66,428	228	77	176
Toyota	Xtra Cab 4x4	25,052	192	106	204
Standard Pickups		**911,611**	**105**	**102**	**107**
Ford	F-150 Super Cab 4x4	12,888	61	82	50
Dodge	Dakota (1/2T) 4x4	27,240	73	103	76
Ford	F-250 (3/4T)	23,886	93	87	80
Ford	F-150 (1/2-3/4T)	158,627	85	100	85
Chevrolet	2500 Series (3/4T) 4x4	27,220	71	128	90
GMC	2500 Series (3/4T) 4x4	8,441	63	144	91
Chevrolet	2500 Series (3/4T)	20,998	110	84	93
Ford	F-150 (1/2-3/4T) 4x4	83,052	63	156	97
Dodge	W150 (1/2T) 4x4	12,572	86	115	99
Ford	F-250 (3/4T) 4x4	33,832	72	139	100
GMC	1500 Series (1/2T) 4x4	23,881	78	130	101
Ford	F-250 Super Cab 4x4	10,902	93	116	107
Chevrolet	1500 Series (1/2T) 4x4	85,438	81	134	109
GMC	1500 Series (1/2T)	56,453	123	92	113
Chevrolet	10 Extended Cab (1/2T)	20,674	170	68	116
Ford	F-150 Super Cab	35,584	181	67	121
Ford	F-250 Super Cab	13,389	222	57	127
Chevrolet	1500 Series (1/2T)	201,261	124	102	127
Toyota	4Runner	9,926	229	158	361
		UTILITY VEHICLES			
Small Utility Vehicles		**292,245**	**251**	**59**	**149**
Ford	Bronco II 4x4	114,475	55	105	58
Ford	Bronco II	46,048	76	106	80

Table 4 (cont'd)
Insurance Losses, Theft Coverages
1988 Models - Vans, Pickups, and Utility Vehicles

Make	Series	Total Exposure (Insured Vehicle Years)	Relative Claim Frequency	Relative Average Loss Payment Per Claim	Relative Average Loss Payment Per Insured Vehicle Year
		UTILITY VEHICLES (cont'd)			
Dodge	Raider	10,446	98	105	103
Suzuki	Samurai Van 4x4	8,260	277	42	117
Suzuki	Samurai 4x4	65,763	729	38	275
Jeep	Wrangler	39,452	313	94	294
Intermediate Utility Vehicles		**588,638**	**142**	**171**	**243**
GMC	S15 Jimmy	13,971	83	118	98
Isuzu	Trooper II 4x4	57,047	122	86	104
Dodge	Ramcharger	9,170	97	124	121
Chevrolet	S10 Blazer	46,966	99	135	134
Dodge	Ramcharger 4x4	9,161	123	110	136
Jeep	Grand Wagoneer	12,369	78	289	227
Ford	Bronco	51,678	97	233	227
GMC	T15 Jimmy 4x4	28,127	128	203	259
Chevrolet	T10 Blazer 4x4	103,514	141	184	260
Jeep	Wagoneer	9,568	122	219	268
Jeep	Cherokee	20,519	196	140	276
Toyota	4Runner Wagon	21,171	175	172	301
Jeep	Cherokee 4x4	138,938	196	157	306
Chevrolet	K10 Blazer (1/2T)	21,680	126	276	347
Nissan	Pathfinder	29,218	157	232	365
Large Utility Vehicles		**75,106**	**130**	**264**	**342**
Chevrolet	Suburban (1/2T) 4x4	17,206	89	241	214
GMC	Suburban (1/2T)	9,117	147	227	335
Chevrolet	Suburban (1/2T)	27,955	168	276	463

Results are standardized to the distribution:

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>$50	5%	40%

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1005 NORTH GLEBE ROAD, SUITE 800, ARLINGTON, VA 22201